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Meeting: June 11, 2020

Category: PINCO

Subject: Approval of PINCO Request for Proposal #08/20-21

Type: Action Item

**Submitted by**

Joseph Cook, PINCO President

**Summary Statement**

The vendors listed below provided competitive and qualified responses under the terms and conditions identified in PINCO Request for Proposal #08/20-21 for items to be purchased by PINCO on behalf of its Member Districts.

Products from these bids will be ordered, warehoused and distributed to Member Districts through PINCO’s warehouse in Bakersfield; items include commodity processed products utilizing Member District’s USDA entitlement in addition to commercially purchased items.

The evaluation process in determining the recommendations for awards included the following variables utilizing PINCO’s Best Value Scoring:

1. Flavor and Quality.
2. Price.
3. Acceptability: Past performance & reliability; reasonable minimums & lead times for processing.
4. The necessity to award enough items to a processor to meet delivery requirements.

**Budget Implications**

Estimated purchases made by PINCO on behalf of its Member Districts to the vendors awarded are estimated to be in the following amounts in 2020-2021:

Bell Tasty Foods $300,000.00

Buena Vista Foods $300,000.00

Butter Buds $ 25,000.00

Sky Blue Bakery $900,000.00

The Popcorn Man $300,000.00

Total $1,825,000.00

**Recommended Action:**

It is recommended that the Board of Trustees approve these award(s) as presented for the term(s) of agreement from July 1, 2020 through June 30, 2021.

**APPROVED 4-0**